

Howard J. Wall
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To whomever it may concern:

I would like to be considered for the position of Dean, Lutgert College of Business. Included with this letter is my CV, which has a list of five references. Additional information, especially regarding my research record and my public writings, can be found on my personal web site (www.howardwall.org).

I am currently a Professor of Economics at Lindenwood University and have been serving for six years as the founding director of the Hammond Institute for Free Enterprise (www.hammondinstitute.org). The activities of the institute include academic and policy research, public events, student engagement, economic education, etc. The Hammond Institute has grown to include seven full-time academics and staff, 20 fellows at Lindenwood and other universities, and an annual budget of about \$1 million.

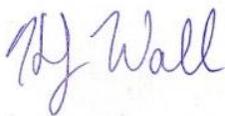
Prior to joining Lindenwood, I was a Vice President and Regional Economics Advisor at the Federal Reserve Bank of St. Louis. Among my responsibilities at the St. Louis Fed was running the regional economics group of seven economists, editing and writing for publications targeted at the general public, writing speeches for the bank president, and giving public talks. I have also served as chair of the Department of Economics at Birkbeck College, University of London, and began my career in the College of Business and Economics at West Virginia University.

In addition to the administrative experience outlined above, I have been an active and widely cited researcher, and my citation and publication record is available on [my RePEc page](#). Finally, as indicated on my CV, my teaching experience spans all levels and a variety of courses, and I have been honored to have received two teaching awards since I've been at Lindenwood.

Having several years of experience developing a new institute and new programs at Lindenwood, I am eager for the opportunity to bring my experience to bear at a thriving and new institution such as yours. Like my current school, the Lutgert College of Business emphasizes applied business education, and, like my current university, Florida Gulf Coast University operates successfully without tenure.

Thank you in advance for your consideration. The best means for contacting me if you have any questions is through my personal email (hjwall@gmail.com).

Sincerely yours,



Howard J. Wall